

## HP VELOTECHNIK Pre-Order Program 2021

HP VELOTECHNIK dealers who decide for the optional pre-order program receive an additional discount and assured availability in addition to their dealer discounts on the pre-ordered vehicles.

### **Pre-Order Models**

The following *Special Edition* models can be ordered as part of the pre-order program:

- E-Drive Models

<i>Scorpion fs 20 Pedelec SE</i>	<i>Scorpion fs 26 Pedelec SE</i>
<i>Scorpion plus 20 Pedelec SE</i>	<i>Scorpion plus 26 Pedelec SE</i>

- Unmotorized models

<i>Scorpion fs 20 SE</i>	<i>Scorpion fs 26 SE</i>
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A pre-order of freely configurable models is not possible.

### **Pre-Order Discount**

When the above-mentioned vehicles ordered within the framework of the pre-order, a **pre-order discount of 5 %** will be granted in addition to the existing authorized dealer discount.

For additional orders after the pre-order time frame, the discounts of the respective model specified in the 2021 dealer contract shall apply.

### **Pre-Order Time Frame**

A pre-order of the above-mentioned models can only be placed between **01 September 2020** and **27 November 2020**. Orders for the above models received after 21 December 2020 will be processed as orders for immediate delivery.

### **Pre-Order Volume**

The pre-order must consist of at least **four *Special Edition* tricycles**, including at least **one e-drive model**. The dealer decides whether, for example, the same model is ordered four times or in any combination.

The pre-order volume is limited to a total of **8** vehicles.

### **Shipping Dates**

The dealer specifies the desired dispatch date for each pre-ordered bike. The quantity of the first date must be shipped by **26 February 2021**, the remaining quantity by **28 May 2021**.

The number of possible shipping dates depends on the total number of units of the pre-order:

4 to 6 pre-ordered vehicles:	up to 2 shipping dates
7 to 8 pre-ordered vehicles:	up to 3 shipping dates

The freight costs valid for the delivery are calculated per dispatch date and corresponding quantity discounts are taken into account.

Changes to the pre-ordered models and quantities are not possible. A shipping date can be postponed to a later date within the above time frame at the written request of the dealer with a lead time of at least 2 weeks.

### **Assured Availability**

All models of the *Special Edition* series are ordered outside the pre-order will be delivered as long as stocks last. There is an assured availability for the models ordered as part of the 2021 pre-order program.

This means that these vehicles will be available on the agreed delivery date, even if the model is no longer available for orders for immediate shipping.

### **General Information**

When participating in the HP VELOTECHNIK pre-order program 2021, a binding order is placed for which the payment conditions correspond to a specified shipping date.

Our shipping and general terms and conditions apply. With the delivery of the pre-order, the pre-order, dispatch and our general terms and conditions are considered accepted.

The vehicles delivered by us are exclusively intended for resale by the dealer in their store. For the resale to a further HP VELOTECHNIK authorized dealer requires the written agreement of the HP VELOTECHNIK GmbH & Co. KG. A resale to dealers, who are not current HP VELOTECHNIK contract dealers, is not permitted.

**We look forward to a positive and successful cooperation!**